



Iraq Governance and Performance Accountability Project (IGPA)

Request for Proposals (RFP)

Assist Directorate of Distribution in the Ministry of Electricity (MOE), Kurdistan Regional Government (KRG) - Iraq to update Actual Specifications Criteria and adopt standardization Concerning Transformers & Related Accessories, Circuit Breakers, Cables According to Iraq atmosphere

No. RFP-DAI-IGPA-EBL-19-110

Issue Date: July 17, 2019

WARNING: Prospective Offerors who have received this document from a source other than the Iraq Governance and Performance Accountability project, Babylon-Warwick Hotel, ProcurementIGPA@dai.com , IGPAProcurementINBOX@dai.com, should immediately contact IGPAProcurementINBOX@dai.com and provide their name and mailing address in order that amendments to the RFP or other communications can be sent directly to them. Any prospective Offeror who fails to register their interest assumes complete responsibility in the event that they do not receive communications prior to the closing date. Any amendments to this solicitation will be distributed via IGPAProcurementINBOX@dai.com.

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Synopsis of the RFP

RFP No.	RFP-DAI-IGPA-EBL-19-110
Issue Date	July 17, 2019
Title	Assist Directorate of Distribution in the Ministry of Electricity (MOE), Kurdistan Regional Government (KRG) - Iraq to update Actual Specifications Criteria and adopt Standardization Concerning Transformers & Related Accessories, Circuit Breakers, Cables according to Iraq atmosphere.
Issuing Office & Email/Physical Address for Submission of Proposals	Iraq Governance and Performance Accountability Project, Erbil Italian Village 1, villa No 70 IV 33 DAI Erbil Office ProcurementIGPA@dai.com
Deadline for Receipt of Proposals	Sep 1, 2019 5:00pm Baghdad Local Time
Point of Contact for Questions and Answers	IGPAProcurementINBOX@dai.com
Deadline for asking questions	August 10, 2019, 5:00pm Baghdad time
Bidders' Conference	Bidders are invited to attend Q&A session on August 14, 2019 at 3:00 PM to 4:30 PM Baghdad local time (GMT+3) at Iraq Governance and Performance Accountability Project, Erbil Office located in Erbil, Italian City 1, Villa No 70 or join the session via Skype (igpa_procurement)
Anticipated Award Type	Firm Fixed Price Subcontract, this is only the anticipated type of award and may be changed as a result of negotiations. Issuance of this RFP in no way obligates DAI to award a subcontract or purchase order and offerors will not be reimbursed for any costs associated with the preparation of their bid.
Basis for Award	An award will be made based on the Trade Off Method. The award will be issued to the responsible and reasonable offeror who provides the best value to DAI and its client using a combination of technical and cost/price factors.

1. Introduction and Purpose

1.1 Purpose

DAI, the implementer of USAID-funded Iraq Governance and Performance Accountability IGPA/Takamul will assign a specialized firm (Electricity distribution product design) to perform the task of updating actual Specifications Criteria and adopt standardization Concerning Transformers & Related Accessories, Circuit Breakers, Cables according to Iraq atmosphere for Directorate of Distribution-Ministry of Electricity (MOE). Qualified firms and persons are invited to submit their offers according the mentioned requirements in the scope of work with detailed payment terms.

1.2 Issuing Office

The Issuing Office and Contact Person noted in the above synopsis is the sole point of contact at DAI for purposes of this RFP. Any prospective offeror who fails to register their interest with this office assumes complete responsibility in the event that they do not receive direct communications (amendments, answers to questions, etc.) prior to the closing date.

1.3 Type of Award Anticipated

DAI anticipates awarding a Firm or Person Fixed Price Subcontract. This award type is subject to change during the course of negotiations.

2. General Instructions to Offerors

2.1 General Instructions

“Offeror”, “Subcontractor”, and/or “Bidder” means a firm proposing the work under this RFP. “Offer” and/or “Proposal” means the package of documents the firm submits to propose the work.

Offerors wishing to respond to this RFP must submit proposals, in English, in accordance with the following instructions. Offerors are required to review all instructions and specifications contained in this RFP. Failure to do so will be at the Offeror’s risk. If the solicitation is amended, then all terms and conditions not modified in the amendment shall remain unchanged.

Issuance of this RFP in no way obligates DAI to award a subcontract or purchase order. Offerors will not be reimbursed for any costs associated with the preparation or submission of their proposal. DAI shall in no case be responsible for liable for these costs.

Proposals are due no later than **Sep 1, 2019, 5:00pm Baghdad time**, to be submitted to ProcurementIGPA@dai.com. The RFP number and title of the activity must be stated in the subject line of the email. Technical and cost proposals may be submitted in the same email. Late offers will be rejected except under extraordinary circumstances at DAI’s discretion. All proposals submitted in hardcopy shall be sealed and labeled with the RFP Number.

The submission to DAI of a proposal in response to this RFP will constitute an offer and indicates the Offeror’s agreement to the terms and conditions in this RFP and any attachments hereto. DAI reserves the right not to evaluate a non-responsive or incomplete proposal.

2.2 Proposal Cover Letter

A cover letter shall be included with the proposal on the Offeror’s company letterhead with a duly authorized signature and company stamp/seal using **Attachment B** as a template for the format. The cover letter shall include the following items:

- The Offeror will certify a validity period of 120 Calendar Days for the prices provided.
- Acknowledge the solicitation amendments received.

2.3 Questions regarding the RFP

Each Offeror is responsible for reading and complying with the terms and conditions of this RFP. Requests for clarification or additional information must be submitted in writing via email to IGPAProcurementINBOX@dai.com or in writing to the Issuing Office as specified in the Synopsis above, not later than **August 10, 5:00pm Baghdad time** in writing to the Issuing Office as specified in the Synopsis above. No questions will be answered by phone. Any verbal information received from a DAI or IGPA employee or other entity shall not be considered as an official response to any question regarding this RFP.

Copies of questions and responses will be distributed in writing to all prospective bidders who are on record as having received this RFP after the submission date specified in the Synopsis above.

3. Instructions for the Preparation of Technical Proposals

Technical proposals shall be clearly labeled as “**VOLUME I: TECHNICAL PROPOSAL**”. Technical Proposal can be submitted either by e-mail to ProcurementIGPA@dai.com or in a sealed envelope to the physical address mentioned above.

Technical proposals shall include the following contents.

1. Technical Approach - Description of the proposed services which meets or exceeds the stated technical specifications or scope of work. The proposal must show how the Offeror plans to complete the work and describe an approach that demonstrates the achievement of timely and acceptable performance of the work. Specifically, it is important to detail the different implementation approaches the vendor will take for the activity in
2. Management approach – Description of the Offeror’s staff assigned to the project. The proposal should describe how the proposed team members have the necessary experience and capabilities to carry out the Technical Approach detailed at the scope of work annexed to this RFP.
3. Past Performance –Provide a list of at least three (3) recent awards of similar scope and duration, specifically relating to work with international organizations and USAID are highly desirable. The information shall be supplied as a table, and shall include the legal name and address of the organization for which services were performed, a description of work performed, the duration of the work and the value of the contract, description of any problems encountered and how it was resolved, and a current contact phone number of a responsible and knowledgeable representative of the organization. See Attachment F.

3.1 Services Specified

For this RFP, DAI is in need of the services described in Attachment A.

3.2 Technical Evaluation Criteria

Each proposal will be evaluated and scored against the evaluation criteria and evaluation sub-criteria, which are stated in the table below. Cost/Price proposals are not assigned points, but for overall evaluation purposes of this RFP, technical evaluation factors other than cost/price, when combined, are considered significantly more important than cost/price factors.

Evaluation Criteria	Maximum Points
Technical Approach	50 points
Timeline Approach	20 points
Management Approach or Personnel Qualifications	10 points

Corporate or Person Capabilities or Past Performance	20 points
TOTAL	100 points

4. Instructions for the Preparation of Cost/Price Proposals

4.1 Cost/Price Proposals

Cost/Price proposals shall be clearly labeled as “**VOLUME II: COST/PRICE PROPOSAL**”. Cost/Price Proposal can be submitted either by e-mail to ProcurementIGPA@dai.com or in a sealed envelope to the physical address mentioned above.

The Subcontractor is responsible for all applicable taxes and fees, as prescribed under the applicable laws for income, compensation, permits, licenses, and other taxes and fees due as required.

5. Basis of Award

5.1 Best Value Determination

DAI will review all proposals, and make an award based on the technical and cost evaluation criteria stated above, and select the offeror whose proposal provides the best value to DAI. DAI may also exclude an offer from consideration if it determines that an Offeror is "not responsible", i.e., that it does not have the management and financial capabilities required to perform the work required.

Evaluation points will not be awarded for cost. Cost will primarily be evaluated for realism and reasonableness. DAI may award to a higher priced offeror if a determination is made that the higher technical evaluation of that offeror merits the additional cost/price.

DAI may award to an Offeror without discussions. Therefore, the initial offer **must contain the Offeror’s best price and technical terms.**

5.2 Responsibility Determination

DAI will not enter into any type of agreement with an Offeror prior to ensuring the Offeror’s responsibility. When assessing an Offeror’s responsibility, the following factors are taken into consideration:

1. Provide evidence of the required business licenses to operate in origin country.
2. Evidence of a DUNS number (explained below and instructions available upon request).
3. The source, origin and nationality of the products or services are not from a Prohibited Country (explained below).
4. Having adequate financial resources to finance and perform the work or deliver goods or the ability to obtain financial resources without receiving advance funds from DAI.
5. Ability to comply with required or proposed delivery or performance schedules.
6. Have a satisfactory past performance record.
7. Have a satisfactory record of integrity and business ethics.
8. Have the necessary organization, experience, accounting and operational controls and technical skills.
9. Have the necessary production, construction and technical equipment and facilities if applicable.
10. Be qualified and eligible to perform work under applicable laws and regulations.

6. Inspection & Acceptance

The designated DAI Project Manager will inspect from time to time the services being performed to determine whether the activities are being performed in a satisfactory manner, and that all equipment or supplies are of acceptable quality and standards. The subcontractor shall be responsible for any countermeasures or corrective action, within the scope of this RFP, which may be required by the DAI Chief of Party as a result of such inspection.

All deliverables shall gain complete satisfaction of beneficiary, and written "Task Completion Evidence" by beneficiary and verified by IGPA is required prior to processing the payment.

7. Compliance with Terms and Conditions

7.1 General Terms and Conditions

Offerors agree to comply with the general terms and conditions for an award resulting from this RFP. The selected Offeror shall comply with all Representations and Certifications of Compliance listed in **Attachment G**.

7.2 Source and Nationality

Under the authorized geographic code for its contract DAI may only procure goods and services from the following countries.

Geographic Code 937: Goods and services from the United States, the cooperating country, and

"Developing Countries" other than "Advanced Developing Countries: excluding prohibited countries. A

list of the "Developing Countries" as well as "Advanced Developing Countries" can be found at:

<http://www.usaid.gov/policy/ads/300/310maa.pdf> and

<http://www.usaid.gov/policy/ads/300/310mab.pdf> respectively.

Geographic Code 110: Goods and services from the United States, the independent states of the former Soviet Union, or a developing country, but excluding Prohibited Countries.

DAI must verify the source and nationality of goods and services and ensure (to the fullest extent possible) that DAI does not procure any goods or services from prohibited countries listed by the Office of Foreign Assets Control (OFAC) as sanctioned countries. OFAC sanctioned countries may be searched within the System for Award Management (SAM) at www.SAM.gov. The current list of countries under comprehensive sanctions include: Cuba, Iran, North Korea, Sudan, and Syria. Goods may not transit through or be assembled in comprehensive sanctioned origin or nationality countries nor can the vendor be owned or controlled by a prohibited country. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI.

By submitting a proposal in response to this RFP, Offerors confirm that they are not violating the Source and Nationality requirements of the goods or services being offered and that the goods and services comply with the Geographic Code and the exclusions for prohibited countries outlined above.

7.1 Data Universal Numbering System (DUNS)

There is a **mandatory** requirement for your organization to provide a DUNS number to DAI. The Data Universal Numbering System is a system developed and regulated by Dun & Bradstreet (D&B) that assigns a unique numeric identifier, referred to as a "DUNS number" to a single business entity. Without a DUNS number, DAI cannot deem an Offeror "responsible" to conduct business with and therefore, DAI will not enter into a subcontract/purchase order or monetary agreement with any organization. The determination of a successful offeror/applicant resulting from this RFP/RFQ/RFA is contingent upon the winner providing a DUNS number to DAI. Offerors who fail to provide a DUNS number will not receive an award and DAI will select an alternate Offeror.

All U.S. and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$25,000 and above **are required** to obtain a DUNS number prior to signing of the agreement. Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Offerors sign the self-certification statement if the Offeror claims exemption for this reason.

Instructions for obtaining a DUNS number will be sent to the selected vendor upon request.

For those not required to obtain a DUNS number, DAI will send the "Self-Certification for Exemption from DUNS Requirement" form to the selected vendor upon request.

8. Procurement Ethics

Neither payment nor preference shall be made by either the Offeror, or by any DAI staff, in an attempt to affect the results of the award. DAI treats all reports of possible fraud/abuse very seriously. Acts of fraud or corruption will not be tolerated, and DAI employees and/or subcontractors/grantees/vendors who engage in such activities will face serious consequences. Any such practice constitutes an unethical, illegal, and corrupt practice and either the Offeror or the DAI staff may report violations to the Toll-Free Ethics and Compliance Anonymous Hotline at +1 855-603-6987, via the DAI website, or via email to FPI_hotline@dai.com. DAI ensures anonymity and an unbiased, serious review and treatment of the information provided. Such practice may result in the cancellation of the procurement and disqualification of the Offeror's participation in this, and future, procurements. Violators will be reported to USAID, and as a result, may be reported to the U.S. Department of Justice to be included in a Restricted Parties list, preventing them from participating in future U.S. Government business.

Offerors must provide full, accurate and complete information in response to this solicitation. The penalty for materially false responses is prescribed in Section 1001 of Title 18 of the United States Code.

In addition, DAI takes the payment of USAID funds to pay Terrorists, or groups supporting Terrorists, or other parties in exchange for protection very seriously. Should the Terrorist, groups or other parties attempt to extort/demand payment from your organization you are asked to immediately report the incident to DAI's Ethics and Compliance Anonymous Hotline at the contacts described in this clause.

By submitting an offeror, offerors certify that they have not/will not attempt to bribe or make any payments to DAI employees in return for preference, nor have any payments with Terrorists, or groups supporting Terrorists, been attempted.

9. Attachments

9.1 Attachment A: Scope of Work for Services or Technical Specifications

Scope of Work (SoW)

Assist Directorate of Distribution in Ministry of Electricity (MOE), Kurdistan Regional Government (KRG) - Iraq to update Actual Specifications Criteria and adopt standardization Concerning Transformers & Related Accessories, Circuit Breakers and Cables according to Iraq atmosphere.

Activity Purpose

- Support the Directorate of Distribution in MOE to adopt right specifications conforming the country atmosphere and standardization.
- Increase network performance and decrease failures through adoption of proper specifications.

Background and Rationale

- Currently the Ministry of Electricity (MOE) maintains 132KV, 400KV system for power transmission and 11KV and 33KV systems for power distribution. New 400kV system is being partially implemented and only few lines are currently under operation. Because of rapid load growth during the past decade, KMOE is forced to impose routine daily load shedding. Current system peak load is approximately 6221 MW (Per World Bank anticipation), while the generation capacity is 3200 MW including IPPs.
- The MOE is missing a clear methodology and right reference of specifications standard matching Iraq atmosphere. Most of the times products selection is done in a wrong way affecting the operation and the network throughput
- Once proper specifications are considered and implemented henceforward, there will be increase in products lifetime and operation in Iraq atmosphere.

Objectives

- Improve the service delivery, reduce technical loss through adoption of proper specifications.
- Economize in cost and time of operation and maintenance.
- Minimize the risks occurred from wrong specification.
- Increase the operation time by reducing the shortage to minimum.

Required Profile/Experience

Internationally qualified experienced vendors can apply.

Statement of Work

The activity will be implemented as in the following tasks:

Task-1: Hiring Vendor specialized and expert in product design. (45 Calendar Days)

The role of product design expert should include but not limited to:

- Actual specifications assessment and collect (As-Is) data of all operating equipment and product related to electricity distribution.
- Analyze requirements according to Iraq atmosphere and international standardization.
- Develop proper specifications list to be adopted by MOE General Directorate of Distribution.
- Reporting and documentation.

Task-2: Startup Plan & Road map (25 Calendar Days)

Task-3: Assessment and Develop new Version of Specifications. (60 Calendar Days)

Task-4: Approval and implementation. (60 Calendar Days)

Task-5: Final report. (25 Calendar Days)

Note: The total estimated duration of this project is 170 Calendar days

Technical Proposal Details

1. Executive Summary: summarises the proposal, task, timeline, and approach for each target province.
2. Overall Implementation description including access to stakeholders
3. Methodology and academic approach: This is an important section and should clearly explained to address the stages of implementations and the final report writing, as explained in the Deliverable Section.
4. Training Description: The Vendor should provide a description of the trainings that will be conducted, based on the deliverable requirement mentioned in the deliverable section. This section should provide full details about the material, rationale, and how it will help and facilitate conducting the survey in the target KRG institutions.
5. Implementation description by stage, task, and timeline: This section should demonstrate the vendor implementation strategy and plan to conduct the survey and produce the deliverables mentioned in the deliverable section.
6. Navigation approach: given the sensitivity of the survey, the vendor should map out its approach, access, and network that secure the implementation.
7. CVs of Key Personnel
8. Conclusions and final steps: summarizing the main steps of the project implementation with the timeline, and how the final report will be developed. Providing an outline of the final report is a plus.

Deliverables

Task	Deliverable	Timeframe	Responsibility of
Hiring a specialized Firm with products design expertise	Specialized Firm Profile	45 Calendar Days	USAID-IGPA
Startup Plan & Road map	Startup Plan & Road map	25 Calendar Days	Firm (Electricity distribution product design) to
Assessment of actual specifications adopted by the directorate of electricity distribution in Ministry of Electricity MOE- KRG. Develop new Version of Specifications compatible to Iraq atmosphere to be adopted through future purchases. Prepare three printed copies and a soft copy of the specifications list and documentations. Explaining the details to the Ministry staff how to be adopted and updated	Old specifications list. New specifications list and detailed documentations	120 Calendar Days	Firm (Electricity distribution product design) to
Final report	Final Report, three copies of new specifications with the soft copy.	25 Calendar Days	Firm (Electricity distribution product design) to

Note:

All activities will be conducted within the Kurdistan Region of Iraq and no travels are required outside the region.

9.2 Attachment B: Proposal Cover Letter

[On Firm's Letterhead]

<Insert date>

TO: [Click here to enter text.](#)

Development Alternatives, Inc.

We, the undersigned, provide the attached proposal in accordance with **RFP-DAI-IGPA-EBL-19-110** issued on [Click here to enter text.](#) Our attached proposal is for the total price of <Sum in Words (\$0.00 Sum in Figures) >.

I certify a validity period of 90 Calendar Days for the prices provided in the attached Price Schedule/Bill of Quantities. Our proposal shall be binding upon us subject to the modifications resulting from any discussions.

Offeror shall verify here the items specified in this RFP document.

We understand that DAI is not bound to accept any proposal it receives.

Yours sincerely,

Authorized Signature:

Name and Title of Signatory: [Click here to enter text.](#)

Name of Firm: [Click here to enter text.](#)

Address: [Click here to enter text.](#)

Telephone: [Click here to enter text.](#)

Email: [Click here to enter text.](#)

Company Seal/Stamp:

9.3 Attachment C: Price Schedule and Payment Terms:

Vendors are requested to fill out below table and offer prices for each task with proposed percentage of payment they propose to receive upon completion of each task in proportion to the total contract amount.

Item Number	Completed task	Unit price	Payment amount % of total contract amount	Condition	Note
1	Startup Plan & Road map			Conform requirements and approved by DAI	
2	Old specifications list. New specifications list and detailed documentations			Conform requirements and approved by DAI	
3	Final Report, three printed copies of new specifications with their soft copy.			Conform requirements and approved by DAI	
Total					

9.4 Attachment D: Past Performance Form

Include projects that best illustrate your work experience relevant to this RFP, sorted by decreasing order of completion date.

Projects should have been undertaken in the past three years may be taken into consideration at the discretion of the evaluation committee.

#	Project Title	Description of Activities	Location Province/ District	Client Name/Tel No	Cost in US\$	Start-End Dates	Complete d on schedule (Yes/No)	Completion Letter Received? (Yes/No)	Type of Agreement, Subcontract, Grant, PO (fixed price, cost reimbursable)
1									
2									
3									
4									
5									

9.5 Attachment E: Representations and Certifications of Compliance

1. Federal Excluded Parties List - The Bidder Select is not presently debarred, suspended, or determined ineligible for an award of a contract by any Federal agency.
2. Executive Compensation Certification- FAR 52.204-10 requires DAI, as prime contractor of U.S. federal government contracts, to report compensation levels of the five most highly compensated subcontractor executives to the Federal Funding Accountability and Transparency Act Sub-Award Report System (FSRS)
3. Executive Order on Terrorism Financing- The Contractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor/Recipient to ensure compliance with these Executive Orders and laws. Recipients may not engage with, or provide resources or support to, individuals and organizations associated with terrorism. No support or resources may be provided to individuals or entities that appear on the Specially Designated Nationals and Blocked persons List maintained by the US Treasury (online at www.SAM.gov) or the United Nations Security Designation List (online at: http://www.un.org/sc/committees/1267/aq_sanctions_list.shtml). This provision must be included in all subcontracts/sub awards issued under this Contract.
4. Trafficking of Persons – The Contractor may not traffic in persons (as defined in the Protocol to Prevent, Suppress, and Punish Trafficking of persons, especially Women and Children, supplementing the UN Convention against Transnational Organized Crime), procure commercial sex, and use forced labor during the period of this award.
5. Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions – The Bidder certifies that it currently is and will remain in compliance with FAR 52.203-11, Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions.
6. Organizational Conflict of Interest – The Bidder certifies that will comply FAR Part 9.5, Organizational Conflict of Interest. The Bidder certifies that is not aware of any information bearing on the existence of any potential organizational conflict of interest. The Bidder further certifies that if the Bidder becomes aware of information bearing on whether a potential conflict may exist, that Bidder shall immediately provide DAI with a disclosure statement describing this information.
7. Prohibition of Segregated Facilities - The Bidder certifies that it is compliant with FAR 52.222-21, Prohibition of Segregated Facilities.
8. Equal Opportunity – The Bidder certifies that it does not discriminate against any employee or applicant for employment because of age, sex, religion, handicap, race, creed, color or national origin.
9. Labor Laws – The Bidder certifies that it is in compliance with all labor laws.
10. Federal Acquisition Regulation (FAR) – The Bidder certifies that it is familiar with the Federal Acquisition Regulation (FAR) and is in not in violation of any certifications required in the applicable clauses of the FAR, including but not limited to certifications regarding lobbying, kickbacks, equal employment opportunity, affirmation action, and payments to influence Federal transactions.
11. Employee Compliance – The Bidder warrants that it will require all employees, entities and individuals providing services in connection with the performance of an DAI Purchase Order to comply with the provisions of the resulting Purchase Order and with all Federal, State, and local laws and regulations in connection with the work associated therein.

By submitting a proposal, offerors agree to fully comply with the terms and conditions above and all applicable U.S. federal government clauses included herein, and will be asked to sign these Representations and Certifications upon award.

9.6 Attachment F: Proposal Checklist

Offeror: _____

Have you?

Submitted your proposal to DAI in a sealed envelope to the address (electronic or mailing) as specified in General Instructions above?

Does your proposal include the following?

Signed Cover Letter (*use template in Attachment B*)

Separate Technical and Cost proposals individually sealed and labeled as Volume I and Volume II respectfully.

Proposal of the Product or Service that meets the technical requirements as per Attachment A

Response to each of the evaluation criteria

Documents used to determine Responsibility

Evidence of a DUNS Number OR Self Certification for Exemption from DUNS Requirement

Past Performance (*use template in Attachment F*)