

Expression of Interest (Eoi)

Issuance Date: June 06, 2023

Last Questions Date: June 11, 2023

Closing Date: June 15, 2023

Subject: Pre-qualification process for supply, storage, and transport of Non-Fortified Wheat Flour in Northeast Syria to establish Basic Ordering Agreement(s)

Reference: EOI ref no. SYRIA-TA-2023-046

Dear Suppliers,

Blumont Global Development, Inc (herein referred to as “BGD”) is soliciting EOIs from interested companies for supply and delivery of approximately 16,425 MT of non-fortified local and/or regional flour to be distributed to bakeries located Hassakah, Raqqa and Der Alzor in Northeast Syria (NES). This procurement will be subject to all applicable BGD, Donors and Federal Rules and Regulations. BGD will issue a Basic Ordering Agreement (BOA) to only approved prequalified vendors who will be selected in response to this solicitation and those meeting the eligibility criteria as prequalified vendor stated in this EOI. This EOI is open to all national and international firms specialized in supplying wheat flour, warehousing, and transportation of supplies to required locations.

A Basic Ordering Agreement (BOA) is a written instrument of understanding and negotiated terms between Blumont and a contractor (Vendor) that (1) contains contract clauses applying to future Order Letters between the parties during its term and (2) contemplates separate future Order Letters that will incorporate by referencing the required and applicable clauses agreed upon in the BOA.

Average monthly Order Letter Quantities in 2022-2023: **1,600 MT**

Period of Pre-qualification: from BOA signature date by both parties till the July 31, 2024, with possibility of extension till July 31, 2025.

This document is a request for expression of interest only, and in no way obligates BGD nor its donors to prequalify or make any award. BGD may reject any or all responses or cancel the



prequalification process.

Please submit your expression of interest applications (EOI) in accordance with the instructions mentioned in this document.

This EOI document includes the following parts:

PART A: Cover Page

PART B: Instructions

PART C: EOI Requirements

PART D: Required Goods/Services

Attachment A: Standard General Terms & Conditions

PART B: INSTRUCTIONS

1. Submission Deadline: EOIs must be received no later than 5:00 pm, Erbil Local Time, on **June 15, 2023**, by email to Syr-tendering@blumont.org. Please reference the EOI number in the subject line of your email submission. BGD reserve the right not to consider submission received after the above deadline.
2. Questions and clarification requests: All questions and requests for clarification regarding this EOI must be submitted in writing by email not later than 12:00PM on **June 11, 2023**, to IRQ-Tendering@blumont.org. Questions received after this date may not be considered. BGD will send a consolidated response within three business days from the questions submission deadline to all interested offerors.

PART C: EOI Requirements:

a. Organization or Company Profile:

- i. The profile must include full legal name of the business, address, telephone numbers and authorized contact person(s) and their email address.
- ii. Company profile should provide a brief history of the Offeror's company or organization, including a listing of work experience with international INGOs (will be a plus). This shall include a brief description of the Offeror's qualifications and previous experience supplying similar goods and services.
- iii. All goods offered in response to this EOI and subsequent RFQ must meet source and nationality requirements.
- iv. The company must have warehousing facilities inside NES for temporary stocking of potential ordered quantities pending lab test results.
- v. Based on below evaluation criteria the offerors will be evaluated:

CRITERIA (REGINAL FLOUR) المعايير (الطحين الإقليمي)			SCORING النقاط
(1) SIMILAR WORKING EXPERIENCE الأعمال المماثلة			20%
WORKING EXPERIENCE FIELD SUPPLYING AND LOGISTICS	Supported Documents & Contracts with clients such as INGO, UN Agencies, Government & Others. Preferable (Food Supply and storage or/and preferable supply and storage of fortified or non-fortified flour supply and storage) Preferably (3) Three Similar Contracts and minimum considered value of each contract: \$500,000.00		
مجال العمل المطلوب التجهيزات والأعمال اللوجستية	المستندات والعقود المدعومة مع العملاء (المنظمات الدولية / وكالات الأمم المتحدة والحكومة وأي جهات أخرى). يفضل أن يكون في مجال (تجهيز المواد الغذائية أو أي نوع تجهيز ويفضل تجهيز الطحين المدعم او الغير مدعم) يفضل تقديم (3) ثلاثة عقود مماثلة ويتم الاعتبار لكل عقد قيمته لا يقل عن: \$500,000.00		
(2) OFFEROR PAST PERFORMANCE الأداء السابق للشركة			20%
Past working experience with Clients (INGO/UN Agencies...etc)-Bidder provides satisfactory client references proving experience in implementation (Preferable for similar related field work mentioned above).		خبرة الأعمال السابقة مع العملاء (INGO / وكالات الأمم المتحدة ... إلخ) - على مقدم العرض تقديم المراجع المرضية للعملاء تثبت الخبرة في التنفيذ و (يفضل التقديم يكون ضمن المجال المذكور أعلاه).	
(3) Three Similar past experience references and minimum considered value of each contract: \$500,000.00		(3) ثلاثة وثائق مماثلة للخبرة السابقة ويتم الاعتبار لكل عقد قيمته لا يقل عن: \$500,000.00	
(3) Technical Approach التحليل التقني / ألفني			60%
3.1 In case your company is awarded a monthly order, how many days do you need to provide the shipment to your warehouse(s) in NES? Of which, samples will be taken by Blumont for lab tests before delivery to bakeries. (After sign the order letter)? 3.1 في حال تم قبول شركتك للحصوب على طلب شهري، كم عدد الايام التي تحتاجها لتقديم شحنة الى مستودع/ مستودعات الخاصة بك في شمال شرق سوريا؟ سيتم أخذ عينات منها وتقوم Blumont بالفحوصات المخبرية قبل تسليم الطحين للمخابز (بعد توقيع طلب الشراء) ؟		#Days عدد أليام	
3.2 Determine the Flour Country Source. (You can list more than one regional country source) 3.2 حدد مصدر دولة الطحين (يمكنك ذكر أكثر من مصدر دولة)		مصدر الطحين Flour Source	
3.3 After receipt of test results, how many days does your company need to distribute the Flour quantities to the bakeries as per the plan shared by Blumont? بعد استلام نتائج الاختبار، كم عدد الايام التي تحتاجها شركتك لتوزيع كميات الطحين الي المخابز وفقاً للخطة التي تم مشاركتها من قبل Blumont ؟		عدد أليام #Days	
المجموع Total			
			100%

b. Business and Other Administrative Requirements:

- i. Valid business license/ certificate of incorporation.
- ii. Financial Resources:
 - Offeror shall certify as to the financial viability and resources to provide offered goods/services.
 - The Offeror must demonstrate that it has sufficient financial capability and cash flow to deliver the required goods and services. Recent bank account statement is required.
- iii. BGD will conduct site visit of the offeror's premises including warehouses with a prior notice to short-listed suppliers.
- iv. Offerors preferred to be registered in sam.gov and shall have Unique Entity Identifier (UEI) at the time of award.
- v. A Basic Ordering Agreement (BOA) will be signed with the pre-qualified offerors who will be invited on monthly basis to submit their offers for the specified quantity of flour within a specified time (one month).
- vi. EOI must be signed and stamped by the Offeror's representative authorized to contractually obligate the company.

EOIs not meeting the above requirements will receive no further consideration.

BGD is not liable for any cost incurred by Offerors during preparation or submission of the EOI.

PART D: Required Goods/ Services

Pre-qualification process for supply, storage, and transport of Non-Fortified Wheat Flour in Northeast Syria to establish Basic Ordering Agreement(s)

Our organization, a non-profit organization, provides humanitarian assistance to “people in need”, is soliciting eligible contractors to Supply, Store and Transport Non-Fortified Wheat Flour to Northeast Syria.

Flour Specification:

Flour Specification	Reference methods
	(or equivalent- Latest version)
Mycotoxin	ELISA(Neogen Kit)/ Zero
Total Aflatoxins	HPLC/ Zero
Moisture content: 14% maximum (50kg at 14% MC)	ISO 711
Ash: 0.65 maximum of dry matter	ISO 2171
Protein: 11.0% minimum of dry matter	ISO 20483
Zeleny index: 30 ml minimum	ICC 116/1
Delayed sedimentation: Zeleny value + 5 ml minimum	
Hagberg Falling Number (HFN): 230 minimum (incl. 60 sec preparation	ICC 107/1
Wet gluten: 28% minimum	AACC 38-12
Gluten index: 85% minimum	AACC 38-12
Chopin Alveograph	
W: 215 minimum	ICC 121
P: 80 minimum	
L: 80 minimum	
Fatty acid: maximum 120 mg KOH per 100-gram dry matter	ISO 7305

Payment Method and Terms:

- 1. Payment for supplies quantities:** Payment will be made after receiving, inspecting, and accepting quantities ordered.
- 2. Payment method:** payments will be made as bank transfer or if the Offeror doesn't have a bank account the payment will be made as Hawala (hawala is for Syrian vendors only), in both cases all banking/hawala fees will be paid by our organization.
- 3. Payment's duration:** Payment will be made within (30) days after reception/ delivery of goods and the original invoice(s) from the vendor.

Distribution of Flour:

-Period of Performance for transportation and distribution of the flour from company warehouses to bakeries within NES (Hassakah, Raqqqa and Der Alzor) will be shared on monthly basis with the pre-qualified vendors.

Warehouse Conditions:

- The warehouse should be kept clean and organized at all times.
- Stocks should be organized with spaces between wheat flour bags for easy counting, access for loading or identifying damages, and to discourage pests and rodents.
- No commodities should be placed directly on the floor. Items should be stored minimum 15cm from the ground.
- The wheat flour should be stored in a dark space, in other words, the warehouse should be protected from sunlight entry.
- The warehouse should be cool at all times of the year, and for storing wheat flour, the warehouse temperature must be equal or less than 24 degrees Celsius.
- Keep the warehouse dry with minimum to no humidity as much as possible, hygrometer must be available in the warehouses for storing wheat flour.
- Wheat Flour bags must be fully covered, and no more than 10 bags to be stored over each other.

INSTRUCTIONS TO THE OFFERORS:

1. The company shall have the appropriate warehouses to store the flour, in all conditions, (in summer or winter) and follow the above warehouse conditions.
2. The company shall always provide the required quantity of flour as per the order timeline.
3. Serial Number must be written on the flour bags clearly.
4. Documents required to be attached within the RFQ:
 - GPS of warehouse location
 - Warehouse property with inside and outside photos
 - Pictures of the trucks that will be used for transportation.
 - Laboratory test result for sample of flour that will be supplied.
5. **Eligible requirement after signing the contract: Conducting laboratory test for wheat flour specifications at the flour testing specialized lab/s for each shipment.**
6. **Source of origin certificate is required for the regional flour.**
7. **Our organization can award contracts for Regional Wheat Flour and Local Wheat Flour. OR only for one of them.**
8. **For each 5 MT, four (4) laborers to be available during the flour off-loading at the bakeries.**
9. Our organization is not responsible for fluctuations in the prices of any items in the local and international markets during the monthly Order letter period and the Offeror is obliged to the proposed price according to the contract and until the end of the Order letter period and quantities between the parties.
10. All pages of the bids must be signed and stamped.

11. The Offeror shall bear all risks and costs for any damage, loss, or theft to the ordered goods. The Offeror shall bear full legal responsibility for any disease, injury, disability, or death of any of its employees, drivers, and porters.
12. In the case of processing/supplying from outside Syria country, the contracted Offeror bears all expenses and consequences related to customs clearance at the border between Iraq and Syria or any other country borders to be dealt with.
13. Our organization will terminate the contract in the event of negligence and unjustified delays of delivery.
14. The supplied flour will be checked and tested.
15. Our organization is not responsible for any Tax Clearance and the Delivery Terms are under INCOTERM 2010 DDP (Delivery Duty Paid).
16. **The selected supplier is to be prohibited from buying ordered goods/commodities from camps stores or residents. If such situation occurs, the contract will be terminated immediately, and invoices will not be paid to the supplier. Further, the supplier will be subject to suspension and exclusion from receiving future contracts and/or participation in future solicitations with Blumont.**
17. **In case of vendor or offeror submitted the proposal and the company gets selected for any commodity or Services in solicitation and turn down to sign the contract, the company will be suspended for at least 90 days; if it happens for a second time, the company will not be considered for any future solicitations.**
18. **Any Items (Goods or Materials) to be proposed shall not be manufactured or produced by any restricted country (Iran, Libya, Cuba, and North Korea).**