

EOI “Hiring a company to provide FI Project with trainers”.

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is a public-benefit federal enterprise that, on behalf of the German Government, supports many public and private sector clients in around 120 countries in achieving their objectives in international cooperation. With this aim, GIZ works together with its partners to develop effective solutions that offer people better prospects and sustainably improve their living conditions.

The “Financial inclusion for a new economic start and integration in Iraq” (FI) project is a multi-donor action commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) through the special initiative “Tackling the Root Causes of Displacement, Reintegrating Refugees/Partnership for Prospect,” co-funded by the European Union (EU) and implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH.

The project aims to sustainably improve financial inclusion and access to inclusive financial services for vulnerable target groups such as women, youth, people affected by poverty, internally displaced persons (IDPs), returnees, refugees and micro, small and medium enterprises (MSMEs). The project has four Outputs, (1) “Developing inclusive financial services”, (2) “Enhancing awareness about inclusive financial services and the financing of renewable energies”, (3) “Strengthening the capacities of the Central Bank of Iraq (CBI) to promote and regulate inclusive financial services”, and (4) “Improving conditions for women-led businesses to access financial services.

Service requirements:

To follow through with its mandate, the FI project is currently working on training-of-multipliers (ToM) material for financial literacy to cater to output 2. The material covers various topics and targets several target groups. Hence, The Financial Inclusion (FI) project is looking for a company who can provide us with trainers’ pool in the field of financial literacy to prove the project with professional training of Multipliers (ToM) courses targeting the project’s targeted group (MSME’s, Women, youth, IDPs, and returnees). The training materials will be handed to the trainers by the project.

In order to reduce the skill gaps of the project’s targeted group in financial literacy, the contractor is expected to provide the project with trainers’ pool that delivers high quality trainings. The trainings shall be conducted in Arabic and Kurdish languages and implemented in an engaging way to increase their effect. In total, it is expected to deliver 09 training courses with 5 days for each training and 10 training courses with 02 days for each training. The exact days for each training will be specified by GIZ. Each training shall be hosted by one head trainer and one assistant trainer.

Period of assignment: from **15th of October 2023 till 01st of August 2024.**

Design and provide individual trainings to a group of up to 25 people on the following:

- 09x training course on digital financial services
- 09x general training course on e - wallets
- 09x training course on investments
- 09x training course on savings
- 09x training course on green finance
- 09x training course on loans

- 09x training course on remittances
- 09x training course on insurance
- 09x training course on budgeting
- 09x training course on scam prevention
- 09x training course on point of sales.
- 10x training course on selective topics from the above mentioned, each training will last for 02 days.
- The pool of trainers should be from the following regions:
 - Two from the northern part of Iraq.
 - Two from the central part of Iraq (except Baghdad).
 - Two from the southern part of Iraq
 - Two from Baghdad

The training materials will be handed over to the company by GIZ.

Under this assignment the following deliverables are expected:

- a) Time plan how to sequence and schedule the sessions
- b) Strategy and methodology of the trainings
- c) 09 courses for 11 topics, with 5 days each.
- d) 10 courses for 05 topics, with 02 days each.
- e) National experts:
 - 38 days (Coordinator)
 - 65 days (head trainer)
 - 65 days (assistant trainer)

Course	number of trainings	Training days
First group	09	5
Second group	10	2
Total	19	65 days

Personnel concept

The below specified qualifications represent the requirements to reach the maximum number of points in the technical assessment.

Team Leader

Tasks of the team leader

- Overall responsibility for the training's packages of the contractor (deliverables, quality control and deadlines).
- Coordinating and ensuring communication with GIZ, partners and others involved in the project.
- Personnel management, planning and steering assignments and supporting experts.
- Regular reporting and report writing.
- Quality assurance and editing of written deliverables.

Qualifications of the team leader

- Education/training: master's degree in economics, business administration, management, banking or a related field.
- Language: Business language skills in both Arabic and English (C2, oral and written);
- General professional experience: 5 years' experience in project management.
- Specific professional experience: 2 years' experience in the field of economic development, financing, business administration.
- Leadership/management experience: 4 years of management/leadership experience as a project team leader or manager in a company.

Expert pool with 08 experts (acting as head and assistant trainer)

Tasks of the short-term expert pool

- Providing training and coaching/mentoring in person
- Assisting in the preparation of different documents required by GIZ.

Qualifications of the short-term expert pool

- Education/training: all experts should have university qualification in finance, business administration, economics, management, or a related field.
- Language: 06 experts with C2-level language proficiency in Arabic, 02 experts with C2-level language proficiency in Kurdish
- General professional experience: 08 experts with minimum 03 years of professional experience in the field of trainings for development cooperation projects and facilitating training

The interested company must provide a clear overview of all proposed short-term experts and their individual qualifications.

This expression of interest is a market search for qualified Consultants and GIZ keeps the right to the appropriate selection of the best-qualified companies for future demand.

Interested Companies are kindly requested to express their interest in the above-mentioned services, by sending the following documents:

1. Company Profile
2. CVs for each suggested trainer.
3. A copy of the local registration certificate.
4. Local bank account under the company name in IQD.

Interested companies must submit the above requirement forms (1. to 3.) via email to procurement.iraq@giz.de with the email subject name "EOI – Hiring a company to provide FI Project with trainers".

The deadline for submission is **Sunday, 24th September 2023 no later than 5:00 PM local time.**