

Evaluation process and methods	4.1 Initial Technical Evaluation Pass/Fill approach: (Vendor must be passed all the below requirement to be consider for the technical evaluation process).
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MANDATORY REQUIREMENTS	SUPPORTING DOCUMENTS	SCORE
Lead bidder is a legal entity regulated and licensed in the country of registration	A copy of the certificate of incorporation (i.e., company legal registration) or equivalent document verifying legal status is to be provided.	Pass / Fail
Relevant experience with the supply, installation and commissioning of hardware and ICT infrastructure of similar size and nature;	Reports, relevant supporting documents, and reference check.	Pass / Fail
The bidders have valid certification/license for the proposed software and hardware	A valid copy of Partnership / Authorization from the relevant manufacturers.	Pass / Fail
Then Bid shall be evaluated based on technical and financial criteria. The ratio weight between technical and financial criteria is (80:20).		
Technical Evaluation: The Bid shall be technically evaluated as below:		
	Technical evaluation Criteria	Max. Points Obtainable
i	Company and organizational profile	30
	Company Background and Presence in Iraq or the MENA Region: Evaluation based on the firm's history, establishment, and understanding of the local context. The scores will be calculated as following: Presence in Iraq = 7 points, Presence in MENA = 3 points. 10 points for having both	10
	Relative Experience: Assessment of past similar projects and the firm's engagement/operations in Iraq with evidence considering the minimum 5 years requirement. The scores will be calculated as following:	10
	3-5 years=2 scores; 6 years=4 scores; 7 years=6 scores; 8 years=8 scores; 10+ years=10 scores	
	Reputation and Success Track Record: Consideration of the company's reputation, reliability, and success in delivering projects in Iraq. (Evidence provided for successful implementation of similar Projects in Iraq). Company to provide evidence supporting this which could include client testimonials, industry reports, media coverage, online reviews, and feedback from stakeholders or partners. The scores will be calculated as following:	10

	One evidence -3points, two evidence – 5 marks and three or more evidence provided – 10 marks.		
ii	Proposed work plan and approach	30	
	Compliance with the ToR approach (Technical Objectives Alignment) and practicality of the proposed methodology relative to the context of the service and in line with the required technical specifications. Assessment of the proposed plan's alignment with the objectives outlined in the Terms of Reference.	12 Marks	
	Appropriateness of the implementation schedule to the project timelines and project quality assurance measures to ensure successful implementation. Evaluation of the proposed timeline and milestones against the project's scope.	12 Marks	
	Examination of the clarity, innovation, and practicality of the proposed approach	6 Marks	
iii	Company Key Resources	20	
	Appropriate technical resource with the right skills/expertise, qualifications (e.g certified hardware/network engineer) to deliver the outputs required; Key technical skills/expertise of Individual team members to be used to execute the assignment; Qualifications/level of education of key staff that will be assigned to this project, evidence of expertise/experience of each individual team member etc. The technical proposal should include the following: a) Technical Expertise and Skills of the team (10 Marks) The CVs of proposed team members, with the required qualification based on the required task. The CVs will be assessed against the depth and length of the experience and the strength of expertise and skills mentioned in this section. Relevant academic qualifications and certifications in information technology, cybersecurity, network infrastructure, or related fields will be necessary. Key qualifications and certifications of the team members will be evaluated and scored using the following criteria: 3 certifications or academic qualification of team members = 3 points, 5 certifications or academic qualification of team members = 5 points; 6 or more certifications or academic qualification of team members = 10 Points. Certification and qualification are based on relevance as mentioned above. b) Samples of work of the team leader (10 Marks) UNICEF may decide to invite Team Leader and/or the team members for an interview as part of the selection process. The scoring of the interview will be reflected in	20	

		the scoring of the team leader and/or the evaluation team member. One Sample provided = 3 points, two samples provided = 5 points and 3 or more samples = 10 points Bidders must score minimum 5 points on the CV of the team leader to be considered technically responsive and compliant and in order for the Financial Proposal to be opened.		
		Total out of 80 (minimum passing score is 64)	80	
		The passing score of the technical criteria is 64 out of 80.		